## E:\KINGSPARK\Desktop\PHOTO.jpgRESUME

T..M.ASHOK KUMAR

Mobile: +91 8940263055

E-mail: [tmashok@gmail.com](mailto:tmashok@gmail.com)

Automobile with 19+ years of experience in four wheelers & tractor sales

## Career Objective:

Looking for challenging career, where there is scope for demonstration, always on a look out for a positive outlook, sets levels & standards that exceed expectations.

My strengths are systematic approach towards problem solving, decision making and have the skill in effectively utilizing the available resources.

## Professional Experience:

Worked as field executive in M/s N. Mahalingam& Company, Tirunelveli (Authorized dealer for Force Motors & Man Force trucks) from August 2000 to October 2004

Worked as a field executive in TVS ltd, Tirunelveli (Authorized dealer for Mahindra trucks) from December 2004 to June 2008

Worked as assistant sales manager in a.k auto consulting puliyankudifrom July 2008 to septemper 2015

worked as a Sales Manager at S.G.J Jeyaraj Nadar company(TAFE DEALER AT TIRUNELVELI) from Oct 2015 to March 2020

worked as a Sales officer at Jeyam Harvester(Solis DEALER AT TANJORE) from April 2020 to feb 2021

Presently Working as a Territary Manager in international Tractors limited from March 2021 to Till Date

## Educational Qualification:

Bachelor of Engineering (B.E) in Mechanical Engineering

Anna University, Tirunelveli (2004 -2008 batch ) part time(course compeleted)

First class Diploma in Automobile Engineering (DAE)

State Board of Technical Education (1997 – 2000 batch)

First class in Secondary School Leaving Certificate (S.S.L.C)

Tamil Nadu State Board (April 1997)

AutoCAD (csc computer education 2006)

Catia(computer aided three dimensional interface and application)

Cadd center 2008

**Additional Info**

Having valid heavy and light commercial vehicle license(htv,lmv,Tractor)

Good communication, presentation & interpersonal skills

## Roles & Responsibilities

Daily Monitoring to Dealership as well as Executives .

Fund Monitoring,Customer Handling,Stock Maintenanace ,Retail finance Tieup

Branch revenue assurance & Doing Profitability Increase activities

Field activities and Melas conducted Every month & Plan for activities for every month based on Delivery requirements

Training Executives and weekly reviews conducted

## personal Profile:

Father’s Name : Mr.T.Murugaiah

Sex : Male

Date of Birth : 05th Oct 1981

Address : 6A, V.K.Road,Meenakshipuram,

Tirunelveli,

Tamilnadu,pincode-627001

Languages known: Tamil &English

Marital status : married

Nationality : Indian

## 

## Declaration

I hereby declare that all the details furnished above are true and best of my knowledge

Date: your’s truly

Place: T.M.ASHOK KUMAR